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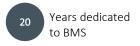
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FIRM OVERVIEW

SLATE Partners advises business owners and investors of companies in the Building Materials and Building Services ("BMS") industry on mergers and acquisitions ("M&A"). Our exclusive focus over the last 20 years on niches within the BMS industry provides unique insight into the macroeconomic indicators, buyer perspectives, and nuanced value drivers that impact M&A in the industry. Our model results in optimal positioning and a differentiated buyer universe to maximize value for our clients, while our full-service model and custom approach increase transaction speed and certainty of closing.

































SLATE BMS Industry Specialization

Building Materials

Raw Materials



Manufactured Products



Services

- Production
- Distribution

- Production
- Distribution
- Tech-Enabled Solutions

Sample Sectors

- Aggregate
- Asphalt
- Brick/Block/Pavers/Stone
- Cement
- Concrete
- Landscape Materials
- Lumber
- Sand/Gravel

- Architectural Glass/ Curtainwall
- Bathroom/Kitchen Fixtures
- Cabinets/Countertops
- Diversified Products
- Doors/Windows
- Drywall/Insulation
- Electrical/Lighting
- Fencing/Decking/Railing
- Flooring
- Heavy Infrastructure
- HVAC/Plumbing
- Millwork/Casework
- Modular Buildings
- · Roofing/Siding
- Tools/Fasteners/Sealants
- Trusses/Wall Panels

Building Services

Professional Services



Labor Services



Services

- Consulting
- Coordination
- Due Diligence
- Project Management
- Inspection
- Maintenance
- Retrofit/Repair
- Installation

Sample Sectors

- Architecture
 - ➤ Building
 - ➤ Landscape
- Engineering
 - > Civil
 - > Electrical
 - > Environmental
 - Mechanical
 - > Structural
- Construction SaaS/Software
 - Computer-aided Design (CAD)
 - Building Information Modeling (BIM)
 - > Project Management
 - > Contract Management
 - > Estimation & Bidding
 - > Field Collaboration

- Electrical
- Elevator/Escalator
- Facilities Management
- Fire & Life Safety
- Glazing/Curtainwall
- · Heavy Industrial
- Landscaping
- Mechanical/HVAC
- Millwright
- Power/Energy/Utility Infrastructure
- Restoration/Remodeling
- · Roofing/Siding
- Solar/Alternative Energy
- Structural Steel/Concrete
- Transportation Infrastructure
- Wall/Ceiling/Floor